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Select **Wroclaw** as the location

All our open positions will be shown.

Please apply by clicking on the application button at the bottom of the page.

Carrier Manager

We here at sennder want to build a workforce comprised of individuals with diverse backgrounds, abilities, minds, and identities that will help us to grow, not only as a company, but also as individuals. sennder is an Equal Opportunity Employer

If you aren't completely confident that you fit our exact criteria, please reach out anyways. Humility is a wonderful thing - we're at least as interested in your character as in your talent.

Our fast-growing technology startup **sennder** is revolutionizing road freight logistics by making it simpler, quicker, and more cost-efficient to move Full Truck Loads across Europe. Shippers get real-time GPS tracking on all shipments, and business analytics to improve their supply chain. You can learn more about us [here](#).

The **Carrier Manager** is here to take over the operative responsibility for our carriers and expand our carrier network, in order to meet the needs of our customers and offer the best quality on the market. The role is based in our Wrocław office.

Your challenge will be:

- Expand our network by identifying and on-boarding new carrier partners
- Manage a portfolio of our logistics partners and help to build long term relationships
- Supervise our daily transports across Europe and handle the arising enquiries
- Negotiate the best prices with our carrier partners
- Help define processes to increase efficiency and profitability of our business

To get there you will need:

- Proven experience in freight forwarding operations, ideally with a focus on FTL
- You have good knowledge of industry dynamics and prices

- Strong problem-solving skills and be able to work under stress
- Know-how in convincingly addressing your audience and always hitting the right tone
- Top-notch strategic skills as well as a self-starter mindset
- Excellent Polish and English skills

What we will be offering:

- A part of an international company with office locations in 8 different countries
- Structured promotion process in order to give everyone the same chance to grow
- Structured regular feedback process enabling personal development
- Employee's well-being: Multisport, Medicovert, unlimited snacks, drinks and fruits, additional group insurance, chill areas with table tennis/ Playstation/ table football.
- Countless opportunities to connect within and outside of work with regular team events and trips, partnership events with other companies and local organizers

At sender we value commitment, team spirit, and your personal and professional development. Our mission is to offer our teams a diverse work environment by fostering a very friendly atmosphere and an energetic company culture. We enjoy building and nourishing long-lasting friendships across teams and often come together to plan fun events and activities.