

## Buyer

### **We are seeking a Buyer for our location in Poland!**

**Location:** Robotnicza 42A, Wrocław

#### About us

Incora™ (a merge of 2 great companies': Pattonair and Wesco) is a leading, global provider of innovative supply chain solutions. Our promise to our customers is to reduce complexity and increase reliability so they can deliver mission-critical solutions that improve our world. We exist to enable the mission critical.

With a strong foundation in the aerospace and defence markets, we also utilize our expertise to serve industrial manufacturing, marine, pharmaceuticals, and beyond. We manage all aspects of supply chain from procurement to warehouse management, from logistics to on-site customer services.

We pride ourselves on offering:

- Industry-leading capabilities
- Innovative solutions
- Greater customer value
- Trusted supplier relationships
- Business growth and operational efficiency

Our people make us unique, and we offer an Outstanding Colleague Experience.

We live by our values: **Courage**, **Collaboration** and **Commitment** and are proud to add real value to our customers' businesses. Our people-centric philosophy is underpinned with strong engagement, consistent communication, and opportunities for personal development, enabling our colleagues to grow and make a difference in our company.

#### **This exciting opportunity!**

As a Buyer, you will love to cooperate with customers and make sure their requirements for product sourcing to the supply chain are met.

An important part of your role will be ensuring that product pricing, quality, and delivery are optimized to meet business needs.

#### About you

You will be a first-class communicator, with the ability to build long-term rapport with the vendors.

You will operate efficient working practices for the sourcing customer requirements at the best commercial terms to meet the delivery and commercial timescales and targets.

Moreover, your work will help keep the cost of acquisition at the lowest level and balance costs with the company inventory holding requirements to maximize business profitability.

Incora is an ambitious and growing Company and therefore you will need to be able to thrive in a change-orientated, continuous improvement environment.

You will be an excellent problem solver with the ability to continuously improve processes, suggest better strategies and solutions.

Your support will also extend to providing Incora with high-quality reporting on reviewing and comparing prices to give visibility to the business of cost control within the commodity.

Moreover, you will need to identify a cost reduction project following the strategy as well as execute and deliver it in cooperation with other functions (i.e. Quality, Customer Representatives).

It will be expected of you to adhere to all policies and regulations in relation to product sourcing.

Also, you will participate in improvement activities at the department/company level.

### What will you also need?

- Bachelor's degree
- Significant experience in managing a commercial relationship, including negotiations
- Fluent English
- Contract management experience
- Analytical skills
- Advanced Excel
- Excellent communication both written and oral
- Ability to effectively prioritize and work to deadlines
- Some understanding of specifications and drawings would be advantageous
- Ability to negotiate and reach an agreement

### How does my role add value?

As a Buyer with a set of suppliers (located worldwide), you will not only gain a great understanding of the aerospace industry but also learn how to identify business leverage and play an important role in the extension of the business.

Most importantly you will be passionate about our Incora Values and exceeding customer expectations:

- **Courage** Take ownership for issues and problems
- **Collaboration** Work positively with others a real team player
- **Commitment** Focuses on consistently achieving great results

**So, if you feel you have all of this, and even more, apply now.**

In return we will offer you an exciting package that includes a great salary, benefits and more. But most importantly we will offer you the chance to become part of our **Incora Story**.

We are an equal opportunities employer and welcome applications from all suitably qualified persons regardless of their race, gender, disability, religion/belief, sexual orientation, or age.